



It's a Whole New Business!: The how-to book of syndicated investment real estate

Gene Trowbridge Esq.

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This is the definitive and essential text on creating and sponsoring real estate investment groups. Written by a nationally renowned attorney whose practice is limited to the complex legal aspects of these kinds of securities; it is a concise, easily understood and practical guide on how to proceed. It contains all the basics you need to grasp in the US Securities and Exchange Commission (SEC) regulations governing this kind of investment. The text includes details of the SEC's rules governing the Jobs Act. Long term, this federal legislation is likely to be a game-changer in the syndication of commercial real estate. Regulation A+, finalized just before publication, may provide an important new capital-raising option for smaller companies. The portion of the Act that has been in force since September 2013, allowing for public advertising of fundraising, is also thoroughly examined. Author Gene Trowbridge, Esq., CCIM, works as a lawyer for and consultant to individuals and organizations engaged in group sponsorships and conducts seminars and workshops throughout the country. He has also been a distinguished and popular member of the CCIM faculty since 1979, helping to shepherd exceptional practitioners to a professional designation that has been called the Ph.D. of commercial real estate. He has been a group sponsor representing over 850 investors in sixteen real estate syndications.

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