



# Introducing Neurolinguistic Programming (NLP): A Practical Guide (Introducing...)

*Neil Shah*

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## **Introducing Neurolinguistic Programming (NLP): A Practical Guide (Introducing...)** Neil Shah

An INTRODUCING PRACTICAL GUIDE to the therapy designed to help people have better, fuller and richer lives – as well as work far more effectively. By focusing on how we communicate – the words we use as well as non-verbal communication such as body language – NLP seeks to change our mental habits into those of more successful people. Whether you're a salesperson needing to close more deals, a teacher who would like to get through to your pupils more quickly, or someone who needs to negotiate between parties – this INTRODUCING PRACTICAL GUIDE is for you.

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