



# The Extraordinary Coach: How the Best Leaders Help Others Grow

*John Zenger, Kathleen Stinnett*

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**COACH YOUR BUSINESS TO SUCCESS USING THIS “INTERACTIVE” APPROACH FROM TWO OF TODAY’S MOST FORWARD-THINKING LEADERSHIP GURUS**

“A wonderful and indispensable guide to the practice of coaching. The authors are among the most seasoned practitioners around . . . and it shows! Whether you are coaching subordinates or clients, you will want to keep this book close at hand—full of detailed guidance.”

—**Jay A. Conger, Kravis Professor of Leadership Studies, Claremont McKenna College, and author of *Building Leaders and Learning to Lead***

“Stinnett and Zenger provide a comprehensive look at the value of coaching inside the organization, complete with a process, tools, and supports for getting started. This book is a great resource and contribution to the field!”

—**Pam McLean, Ph.D., CEO, Hudson Institute of Santa Barbara**

“Finally, and I do mean finally, a book has emerged that is the very best guide to the philosophy, competencies, and discipline required to be a coach who makes a true difference in lives of others. This is not a book to read. It is a book to study and live by. Why? Because it is all there: the right questions, the right answers, and the right motives of giving your best to others.”

—**Larry Wilson, CEO, The Wilson Collaborative, and author of *Play to Win!***

“*The Extraordinary Coach* offers a compelling view of what it means to be a truly effective leader— one who empowers and grows capability through coaching. It demystifies coaching into an actionable framework that generates immediate change.”

—**Christy Consler, Vice President, Leadership Development and Sustainability, Safeway, Inc.**

“Powerful, thought-provoking, and packed with practical tools, concepts, and ideas you can use immediately. It will change the way you think about coaching, and about yourself.”

—**Lou Kaucic, retired Chief People Officer of Applebee’s International, founder of Coaches Collective International**

## **About the Book:**

Imagine your workplace filled with curious, creative, committed employees. People who take initiative, who are fearless decision makers, who “own” their work. With the right coaching system in place, this dream will soon become reality.

With *The Extraordinary Coach*, leadership guru Jack Zenger and coaching expert Kathleen Stinnett deliver an entire toolbox for coaching your organization to success. While other such books simply tell you how to coach, *The Extraordinary Coach* uses companion videos (at [www.zengerfolkman.com](http://www.zengerfolkman.com)), worksheets, checklists, sample questions, and the latest research findings to provide a full immersion course on becoming the kind of coach who brings dramatic changes to an organization.

Applying Zenger and Stinnett's system, you'll see immediate results in your business including:

- Increased productivity
- High-energy company culture
- Dynamic supervisor/employee relationships
- Creative problem solving
- Greater risk taking
- Heightened innovation

The authors collected 360-degree feedback assessments from some of the most effective leaders in business today and identified those who were excellent coaches. Then they combined the research with the latest findings from the worlds of psychology, adult development, and systems theory to map out the real science behind effective coaching. The result is a practical, evidence-based coaching system that can be applied in any type of business.

When you coach individuals to success, you lead your entire organization to success. This “interactive” package is exactly what you need to master one of today's most critical business leadership skills.

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Have you spare time for the day? What do you do when you have much more or little spare time? Yep, you can choose the suitable activity regarding spend your time. Any person spent their spare time to take a stroll, shopping, or went to the Mall. How about open or perhaps read a book entitled The Extraordinary Coach: How the Best Leaders Help Others Grow? Maybe it is being best activity for you. You know beside you can spend your time with your favorite's book, you can smarter than before. Do you agree with it is opinion or you have other opinion?

#### **Sanjuana Day:**

This The Extraordinary Coach: How the Best Leaders Help Others Grow book is just not ordinary book, you have after that it the world is in your hands. The benefit you receive by reading this book is actually information inside this book incredible fresh, you will get info which is getting deeper you actually read a lot of information you will get. This kind of The Extraordinary Coach: How the Best Leaders Help Others Grow without we realize teach the one who reading it become critical in considering and analyzing. Don't always be worry The Extraordinary Coach: How the Best Leaders Help Others Grow can bring whenever you are and not make your tote space or bookshelves' become full because you can have it with your lovely laptop even mobile phone. This The Extraordinary Coach: How the Best Leaders Help Others Grow having very good arrangement in word and also layout, so you will not feel uninterested in reading.

#### **Nicholas Riley:**

People live in this new day time of lifestyle always attempt to and must have the time or they will get lot of stress from both lifestyle and work. So , when we ask do people have spare time, we will say absolutely indeed. People is human not really a huge robot. Then we inquire again, what kind of activity have you got when the spare time coming to an individual of course your answer can unlimited right. Then ever try this one, reading textbooks. It can be your alternative inside spending your spare time, the actual book you have read is usually The Extraordinary Coach: How the Best Leaders Help Others Grow.

#### **Bradley Printz:**

Playing with family in a park, coming to see the ocean world or hanging out with good friends is thing that usually you might have done when you have spare time, then why you don't try point that really opposite from that. Just one activity that make you not experience tired but still relaxing, trilling like on roller coaster you already been ride on and with addition of information. Even you love The Extraordinary Coach: How the Best Leaders Help Others Grow, you can enjoy both. It is very good combination right, you still want to miss it? What kind of hang type is it? Oh can happen its mind hangout men. What? Still don't buy it, oh come on its identified as reading friends.

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