



# Lawyers at Work

*Clare Cosslett*

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"With probing questions and articulate answers, Cosslett and her subjects shed light on the challenges of legal practice in the current legal market." *BLS Law Notes*, 11.16.12

*Lawyers at Work* reveals what it means and what it takes to be a satisfied, sane, and successful lawyer in today's tough legal marketplace. Through incisive in-depth interviews, a top legal headhunter gives the 3rd degree to 15 successful lawyers who run the gamut of the legal profession.

Practice areas represented in these profiles range from employment discrimination to corporate defense, from federal white collar prosecution to the legal structuring of complex derivative instruments, from antitrust in DC to trusts & estates in Florida, from divorce in New York to international mergers in Paris, from intellectual property in Silicon Valley to creeping expropriation in India, and from entertainment law in Hollywood to welfare rights in the Bronx. Law firm sizes range from one of the biggest in the world with over two thousand lawyers to a one-lawyer general practice. Career levels range from biglaw partners and courtroom superstars to mid-level associates and ex-lawyers.

Though many of the interviewees in *Lawyers at Work* are generic adversaries, the interviewer brings out commonalities in their ways of working, methods of reasoning, and sources of personal motivation. Readers hear from the practitioner's own unbuttoned lips about their career formation, daily work grind, victories and setbacks, guiding principles, professional rewards, and practical advice for aspiring lawyers.

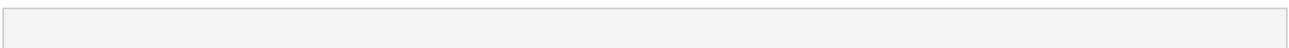
## What you'll learn

Readers will learn:

- what lawyers really do, why they're so expensive, and whether those stereotypes about them are warranted (if you are a client)
- whether you really want to become a lawyer and how to match yourself to the right practice area (if you aspire to be a lawyer)
- how to manage and build your legal career for greater personal satisfaction (if you are already a lawyer)
- how to leverage your skills into another practice area or profession (if you're an unhappy lawyer)

## Who this book is for

*Lawyers at Work* appeals to a broad spectrum of readers: new and veteran lawyers of all types, prospective and actual law students, legal support staff, clients, business professionals who work with in-house lawyers, and general readers who are fascinated by the complex roles and ambivalent stereotypes of lawyers in our society and culture.



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